1		STATE OF	NEW HAMPS	HIRE		
2		PUBLIC UTI	LITIES COMM	ISSION		
3						
4	April 11, 2016					
5	Concord, New H	lampshire		NHPUC APR2	2'16 PM 2:41	
6	7.7	16 207				
7	LI	BERTY UTILITIES (ENERGYNORTH NATURAL GAS) ORP. d/b/a LIBERTY UTILITIES - KEENE DIVISION:				
8		16 Summer Cos		1110 1411		•
9	2222	Charles Man	ata'a B. Han	l ala an an Davi		
10	PRESENT:	Chairman Mar Commissioner Commissioner	Robert R.	Scott	esiding	
11		Commissioner	. Nachiryh M	. Darrey		
12		Sandy Deno,	Clerk			
13						
14	APPEARANCES:	Reptg. Liber Gas) Corp. o				ral
15		Michael J. S		-		
16	·	Reptg. Resid			Advocate	
17		James Brenna Office of Co	an, Finance	Director	navocate	
18				Ocace		
19		Reptg. PUC S Rorie E. Pat	terson, Es	-	ion	
20		Al-Azad Iqba	dI, GaS α W	ater DIVIS	TOII	
21		e *				
22						
23	Cour	t Reporter:	Steven E.	Patnaude,	LCR No. 52	2
24						



1		
2	INDEX	
3		PAGE NO.
4	WITNESS PANEL: FRANCISCO C. DaFONTE DAVID B. SIMEK	
5	DAVID B. SIMER	
6	Direct examination by Mr. Sheehan	7
7	Cross-examination by Mr. Kreis	9
8	Cross-examination by Ms. Patterson	13
9	Interrogatories by Commissioner Scott	20
10		
11	* * *	
12	EXHIBITS	
13	EXHIBIT NO. DESCRIPTION	PAGE NO.
13 14	1 Liberty Utilities (EnergyNorth	PAGE NO.
	1 Liberty Utilities (EnergyNorth Natural Gas) Corp.'s 2016 Summer Cost of Gas filing for the Keene	4
14	Liberty Utilities (EnergyNorth Natural Gas) Corp.'s 2016 Summer Cost of Gas filing for the Keene Division, including Direct Testimon of Francisco C. DaFonte and	4
14 15	1 Liberty Utilities (EnergyNorth Natural Gas) Corp.'s 2016 Summer Cost of Gas filing for the Keene Division, including Direct Testimon	4
14 15 16	Liberty Utilities (EnergyNorth Natural Gas) Corp.'s 2016 Summer Cost of Gas filing for the Keene Division, including Direct Testimon of Francisco C. DaFonte and David B. Simek, a TOC, Tariff Pages	4
14 15 16 17	Liberty Utilities (EnergyNorth Natural Gas) Corp.'s 2016 Summer Cost of Gas filing for the Keene Division, including Direct Testimon of Francisco C. DaFonte and David B. Simek, a TOC, Tariff Pages	4
14 15 16 17	Liberty Utilities (EnergyNorth Natural Gas) Corp.'s 2016 Summer Cost of Gas filing for the Keene Division, including Direct Testimon of Francisco C. DaFonte and David B. Simek, a TOC, Tariff Pages and Schedules (03-14-16)	4
14 15 16 17 18	Liberty Utilities (EnergyNorth Natural Gas) Corp.'s 2016 Summer Cost of Gas filing for the Keene Division, including Direct Testimon of Francisco C. DaFonte and David B. Simek, a TOC, Tariff Pages and Schedules (03-14-16)	4
14 15 16 17 18 19	Liberty Utilities (EnergyNorth Natural Gas) Corp.'s 2016 Summer Cost of Gas filing for the Keene Division, including Direct Testimon of Francisco C. DaFonte and David B. Simek, a TOC, Tariff Pages and Schedules (03-14-16) * * * * CLOSING STATEMENTS BY:	4 Y
14 15 16 17 18 19 20 21	1 Liberty Utilities (EnergyNorth Natural Gas) Corp.'s 2016 Summer Cost of Gas filing for the Keene Division, including Direct Testimon of Francisco C. DaFonte and David B. Simek, a TOC, Tariff Pages and Schedules (03-14-16) * * * * CLOSING STATEMENTS BY: Mr. Kreis	4 Y ,

{DG 16-307} {04-11-16}

1	PROCEEDING
2	CHAIRMAN HONIGBERG: Good morning,
3	everyone. We're here this morning in Docket DG 16-307,
4	which is the Keene Division of Liberty Utilities
5	(EnergyNorth Natural Gas) Corp.'s 2016 Summer Period
6	Cost of Gas Adjustment docket to set rates for the
7	period May 1 through October 31. I will not read from
8	the order of notice, which you all have and is in the
9	record.
10	Before we do anything else, let's take
11	appearances.
12	MR. SHEEHAN: Good morning. Mike
13	Sheehan, for Liberty (New Hampshire) Keene. And, with
14	me is Chico DaFonte and David Simek.
15	MR. KREIS: Good morning. I am the
16	Consumer Advocate, Donald Kreis, and to my left is
17	Mr. James Brennan, our Director of Finance.
18	MS. PATTERSON: Good morning. Rorie
19	Patterson and Al-Azad Iqbal, here for the Commission
20	Staff. Thank you.
21	CHAIRMAN HONIGBERG: All right. Is
22	there anything we need to do before the witnesses take
23	the stand?
24	MR. SHEEHAN: Two things. I would like

to mark as "Exhibit 1" the Company's filing, which consists of the Joint Testimony of Mr. Simek and DaFonte and their attached exhibits.

(The document, as described, was herewith marked as **Exhibit 1** for identification.)

MR. SHEEHAN: And, second, I will, as I walk out today, file a motion regarding the billing practice. It's something we always file in the Keene cases and I forgot, which allows the -- it's a request for waiver of Rule 1203.05, to allow this rate change to go into effect on a billing basis, rather than a service-rendered basis. It's just a little quirk of the Keene system that can't accommodate what most often happens, and this happened -- this request comes with every Keene Gas filing.

Someday soon we hope to roll Keene into the EnergyNorth system, we won't have to take these steps. So, I will file that as I walk out the door today. I provided counsel copies of this last week.

CHAIRMAN HONIGBERG: Ms. Patterson.

MS. PATTERSON: Thank you. I don't believe that Mr. Sheehan needs to file it, I think the Commission can grant the waiver orally in the hearing,

1	and the Staff has no objection to that.
2	CHAIRMAN HONIGBERG: Mr. Kreis.
3	MR. KREIS: We're slightly testy about
4	that, but slight testiness does not ripen into outright
5	objection.
6	CHAIRMAN HONIGBERG: Which means you
7	have no objection to the request from the Company,
8	correct?
9	MR. KREIS: Yes. You've interpreted me
10	correctly, Mr. Chairman.
11	CHAIRMAN HONIGBERG: And, Mr. Sheehan,
12	perhaps if you haven't rolled the Keene Division into
13	the rest of the Company, you'll put a tickler in the
14	system for the next cost of gas proceeding that, when
15	you're doing the paperwork, you'll get that one filed?
16	MR. SHEEHAN: Correct.
17	CHAIRMAN HONIGBERG: So, without
18	objection, assuming that we approve the cost of gas
19	filing, we can we will approve that filing as well,
20	to have it take effect outside of the normal course.
21	Is that what you need from us?
22	MR. SHEEHAN: Yes.
23	CHAIRMAN HONIGBERG: All right. Is
24	there anything else we need to do?

1	MR. SHEEHAN: That's all I have.
2	CHAIRMAN HONIGBERG: All right. Why
3	don't you have the witnesses take the stand then.
4	Before you swear them in, Mr. Sheehan,
5	Ms. Patterson, does that need to be in assuming we
6	approve the filing, does that grant need to be in the
7	order? Or, if we do it on the record right now, is
8	that sufficient? That the approval, of course, would
9	be contingent on approval of the overall filing. But
10	this on-the-record approval, do we think that's
11	sufficient?
12	MS. PATTERSON: I would suggest that it
13	be included in the order, only because they're
14	ordinarily, the rates change on a service-rendered
15	basis, and it is a significant departure or enough
16	departure to mention it, I think, in the order. I was
17	only pointing out that I don't think the motion itself
18	has to be filed with the Commission in paper.
19	CHAIRMAN HONIGBERG: That's fine. Thank
20	you. Well, we'll make sure that it's in the order
21	then.
22	Mr. Patnaude.
23	(Whereupon Francisco C. DaFonte and
24	David B. Simek were duly sworn by the

1		Court Reporter.)
2		CHAIRMAN HONIGBERG: Mr. Sheehan, you
3		may proceed.
4		MR. SHEEHAN: Thank you.
5		FRANCISCO C. DaFONTE, SWORN
6		DAVID B. SIMEK, SWORN
7		DIRECT EXAMINATION
8	ву м	R. SHEEHAN:
9	Q.	Mr. DaFonte, your name, position, and please describe
10		what role you played in this Keene cost of gas filing.
11	Α.	(DaFonte) My name is Francisco DaFonte. I'm the Vice
12		President of Energy Procurement. I work for Liberty
13		Utilities Service Corp., on behalf of the Keene
14		Division of EnergyNorth. I provided joint Direct
15		Testimony with Mr. Simek. And, my testimony is geared
16		towards the supply portion of the testimony and the
17		demand forecast.
18	Q.	Mr. Simek, same question.
19	Α.	(Simek) My name is the David B. Simek. I work for
20		Liberty Utilities Services Corp. And I provide
21		rate-related services for the Company, mainly customer
22		bill impacts. I also provided joint testimony with Mr.
23		DaFonte.
24	Q.	And, both of you, do you have the copy of your joint

testimony in front of you?

- 2 A. (Simek) Yes, I do.
- 3 A. (DaFonte) Yes.
- 4 Q. And that's what's been marked as "Exhibit 1". Do
- 5 either of you have any changes to that testimony today?
- 6 A. (Simek) No.
- 7 A. (DaFonte) no.
- 8 Q. And, if I were -- was that testimony prepared by each
- 9 of you or under your respective direction?
- 10 A. (Simek) Yes.
- 11 A. (DaFonte) Yes, it was.
- 12 Q. And, if I were to ask you the same questions today,
- would you be providing the same answers?
- 14 A. (Simek) Yes.
- 15 A. (DaFonte) Yes.
- MR. SHEEHAN: And, for the record, there
- is no confidential filing in this docket. And the
- witnesses are available for cross-examination.
- 19 CHAIRMAN HONIGBERG: Mr. Kreis.
- MR. KREIS: Thank you, Mr. Chairman.
- 21 Good morning to you. Good morning to the witnesses.
- [Court reporter interruption.]
- MR. KREIS: Sure. Yes. I'm slowing
- learning how closely I need to snuggle up to this.

DaFonte~Simek] [WITNESS PANEL: 1 As I ask my questions, the Company 2 witnesses are welcome to decide amongst themselves 3 which of them is best capable of answering anything I ask, and I don't have a lot of questions to ask. 4 5 CROSS-EXAMINATION BY MR. KREIS: 6 My first question has to do with the prior period over 7 0. collection of "\$153,941". And I'm wondering why that 8 9 number is so high this time around? 10 (Simek) When we first acquired -- I'm sorry, when we 11 first acquired Keene, there were accounting practices 12 that Keene had followed that weren't consistent with 13 the way that EnergyNorth had done their accounting, 14 mainly accounting for unbilled sales and costs. So, 15 when we went ahead and began providing the same type of 16 accounting treatment that we do with EnergyNorth, and 17 we had an overrun back in the 2015 period, there was 18 the large \$153,000 over collection that is now being 19 taken into account. 20 Q. Is it possible to do anything to reduce that during the 21

interim changes that you make in between cost of gas filings?

22

23

24

(Simek) Well, the changes we'll make, we do an analysis Α. each month to see where the market's at, and we make

the adjustments appropriately. The over/under collection is based on a prior period, and we don't change that. That's already taken into account with the beginning rate.

It is a large impact. It is only \$153,000. But, with Keene being small, and it is appropriate to give that money back as soon as possible, it does have approximately a 48 cents impact on the price. But, again, it is the appropriate action to give it back to consumers.

- Q. Sure. But it is a lot bigger than the over collection that we were talking about a year ago, true?
- A. (Simek) Well, the over collection a year ago, again, was based on the way accounting was done with previous ownership.
- Q. Understood. I want to talk a little bit about the Propane Purchasing Stabilization Plan. And, just in general, what risks do you consider in deciding to prepurchase propane for the coming cost of gas period? And do you embark on a sophisticated analytical process or is it sort of back-of-the-envelope?
- A. (DaFonte) Let me think how I should answer that one.

 Well, you know, hedging, by nature, you know, there are inherent risks that the price that you hedge at will be

below market or, you know, above market in the risk category. We try to go out and hedge to prevent the spikes in propane prices that we've seen over the past few winters. This winter is certainly not one of those. But it's really designed to insulate residential customers primarily from these price spikes. And the hedging volume that we do is only about 65 percent. So, there still is some — some volatility in there. But, really, the risk that you're asking about is really that the ultimate price is above market.

- Q. So, what I'm really trying to get at, though, is whether the Company is really thinking about this from the standpoint of consumers, and whether it ever considers not even offering a price stabilization plan when the cost of insulating oneself from the risk isn't really worth the reward?
- A. (DaFonte) And, under this program, there are really no additional costs, meaning that what we're physically hedging, it's not a financial hedge. So, we actually are just going out with requests for proposal, we get bids from several propane suppliers, and what they're essentially doing is locking in the price for us physically. So, we actually end up buying the product

from them, as opposed to a financial hedge that then gets reconciled to the actual physical price.

- Q. Okay. And I guess my last question, I was noticing, as I was this being my first Keene cost of gas proceeding, I was looking back at some of the things that had been talked about in previous Keene cost of gas proceedings. And one interesting question that got asked a couple of hearings ago was what the prospects are for ultimately converting Keene's propane customers over to natural gas? And I know that the Company is looking at providing natural gas service farther up the Connecticut River. And I'm wondering what the Company's outlook is for eventually moving Keene over to actual natural gas service?
- A. (DaFonte) A good question. We're actually, right now, in the process of going through a request for proposal for a CNG or LNG, or both, type of service for a portion of the Keene system, the portion that we call the "High Line". That line is typically one that there have been some issues with, in terms of the mix of air and propane there, and the air compressor has had a few problems over the years, certainly before our acquisition of the company as well. But we see that as something that could be controlled and replaced by a

1 CNG or LNG service. And we've already issued the RFP. 2 We've received bids back on the RFP, and we're in the 3 process of doing some analysis on that. And we hope to 4 set up a meeting with Staff and OCA to discuss the 5 potential for possibly even getting that portion of the 6 system on natural gas for this upcoming winter period. 7 MR. KREIS: Thank you. That's all I 8 have. 9 CHAIRMAN HONIGBERG: Ms. Patterson. 10 MS. PATTERSON: Thank you. 11 BY MS. PATTERSON: 12 Following up, Mr. DaFonte, about the -- oh, no, I'm Q. 13 sorry, Mr. Simek. You were asked about the testimony 14 on Bates Page 7, at the top, which talks about the over 15 collection for the prior period and how that is related 16 to accounting changes. Could you -- you may have 17 discussed this in the last cost of gas hearing, but 18 could you just summarize what those changes entailed 19 please. 20 Α. (Simek) Yes. The previous ownership of Keene never 21 took into account any unbilled sales. So, meaning

A. (Simek) Yes. The previous ownership of Keene never took into account any unbilled sales. So, meaning that, if you had a customer who was billed from the 15th of the month to the 15th of the month, only those first 15 days will be included, and there were no

22

23

24

{DG 16-307} {04-11-16}

1	aco	cruals	that	were	taken	into	account	the	other	15	days
2	of	billir	ng.								

Consistent with the way EnergyNorth does their unbilled analysis and accounting treatment, we implemented doing the same with Keene after acquisition.

- Q. Thank you. And, I believe, now that you're saying that, you may have mentioned that earlier in response to a question. I appreciate your repeating that. And you based the calculations on the future prices dated March 11. Similar to the question that I asked earlier at the hearing this morning, have the prices changed since that time?
- A. (Simek) They have. If we took into account the

 Thursday, April 7th, NYMEX Settlement prices, there

 would be -- that was the only -- the only change of

 NYMEX, there would be a decrease of 13.1 percent, and

 the rate would go down to 0.3491 per therm.

When we take into account, looking at the future market, we also look at supplier quotes as well. And, so, the model isn't truly driven just by NYMEX. So, the 13.1 percent isn't a fair estimate of where rates would go when we did a full analysis of what we thought should be the change.

- Q. Uh-huh. But, to the extent that they do impact the rates, that will be calculated and factored into the calculation that the Company does for its monthly trigger filings?
 - A. (Simek) Absolutely.

5

6

7

8

9

- Q. Thank you. You also talk, on Bates Page 7, about the rate -- the Propane Purchase Stabilization Plan. And could you just give us an example of how that program works, some examples perhaps from the Company's experience?
- 11 (DaFonte) Sure. The way the program works is that we Α. 12 go out and prepurchase essentially 725,000 gallons of 13 propane, which are then delivered throughout the winter 14 period. And, again, this is just for the winter that 15 we hedge. And that volume is hedged based on a 16 specific point in time. And, then, when we do receive 17 the propane, that's when we actually pay for it. So, 18 when I say "prepurchase", we're really just locking in 19 the price. We're not paying for it until the 20 deliveries are actually made.
- Q. You're locking in your commitment to take that physical gas?
- 23 A. (DaFonte) Correct.
- 24 Q. And that you pay what you pay based on the price at the

1 time that the gas is taken?

- 2 A. (DaFonte) No. Well, we pay a fixed price that we had already locked in --
- 4 Q. I see.
- 5 (DaFonte) -- as part of the hedge. So, we'll do that 6 during the summer period. And, then, when it gets 7 delivered, it's delivered at the price that we've locked in, and that's when we, you know, we make 8 9 payment. So, I just didn't want it to be confusing 10 that, when we say "prepurchase", that we're actually 11 paying for the product up front. We're just locking in 12 the price up front.
- 13 Q. Committing to pay for it at some point in the future?
- 14 A. (DaFonte) Correct.
- Q. And, to the extent that the Company can, you'll use your mitigate -- your mitigation efforts to release that supply, if you don't need it?
- A. (DaFonte) Well, typically, you know, we're only

 purchasing 65 percent of our needs. So, you know,

 we -- that's, even under the extreme warm weather that

 we saw this winter, the demand was, you know, much

 higher than the 725,000 gallons that we purchased. So,

 we don't hedge or we don't over-hedge, --
- 24 Q. Uh-huh.

- 1 A. (DaFonte) -- so that we have to, in some ways, resell that volume.
- Q. Uh-huh. Okay. Because you're probably paying a premium to hedge it in the first place, you'd likely use the volumes that you hedge. Would you agree with that?
- 7 A. (DaFonte) Yes. You know, the "premium" aspect of it, you know, it really is just a market quote.
- 9 Q. Uh-huh.
- 10 A. (DaFonte) So, it's, you know, it's a competitive bid
 11 process.
- 12 Q. Uh-huh.
- 13 A. I'm sure that there is some margin in there.
- 14 Q. Uh-huh.

19

20

21

22

23

- 15 A. Like, for any purchase that we make, there's going to
 16 be a margin in it for the supplier. But it's not a
 17 "premium" in the sense that you would see under a
 18 financial hedging transaction.
 - Q. Okay. And would you agree -- you did respond to some questions from the OCA about the program and about the -- kind of the cost-effectiveness of the program from the perspective of the customer. And I know that over the years the Company has been open to talking about what's working and what's not working, in terms

- 1 of how it manages the risks of the price and volume --2 the price and volume risk that the Company and customer 3 face. Do you agree that that would be something the 4 Company would be open to continuing having a 5 conversation about? 6 (DaFonte) Sure. I think it's important to understand Α. 7 the market. If the volatility in the propane market were not there, then that would maybe be a reason to 8 9 maybe either reduce or eliminate the hedging volume. 10 So, it really depends on the reaction of the market. 11 And, when you look at a winter like we've just come off of, I don't think that's necessarily representative, 12 13 given that, you know, in the prior three or four 14 winters you did see more volatility in the marketplace. 15 But it's certainly something we'll continue to monitor. 16 And getting back to a question that OCA 17 asked previously, which is the conversion of the system 18 to natural gas, clearly, if we undertake that process, 19 then the hedging of propane would also have to change 20 as well.
- 21 Q. Sure.
- A. (DaFonte) It would be, you know, something more in line with maybe what we do with EnergyNorth in that regard.
- 24 Q. Okay. Thank you. And you also reference that you

1		were, in your testimony, you had "not yet issued the
2		RFP for the 2016-2017 Propane Stabilization Program",
3		at the bottom of Bates 9. What is the status of that
4		RFP at this point in time, now that we're in April?
5	Α.	(DaFonte) We did issue that last week.
6	Q.	Okay.
7	Α.	(DaFonte) So, we should be getting bids back at the end
8		of this week, and then we'll determine our the
9		winning bidder for the Price Stabilization Program.
10	Q.	Do you have a typical list of individuals or companies
10	٠.	Jo jou have a ejpical libe of inalviduals of companies
11		that you submit the RFP to for responses?
12	Α.	(DaFonte) Yes. We have five or six companies that we
13		typically will submit the RFP to.
14	Q.	Uh-huh. Okay. And I guess my only other question,
15		were there any changes to the methodologies that the
16		Company used from prior period cost of gas filings that
17		you used in this case?
18	Α.	(DaFonte) None.
19	Α.	(Simek) From my perspective, it was just how we started
20		incorporating the accounting changes.
21		MS. PATTERSON: Okay. Thank you so
22		much.
23		WITNESS SIMEK: Thanks.
24		MS. PATTERSON: I have no further

1 questions. CHAIRMAN HONIGBERG: Commissioner Scott. 2 3 COMMISSIONER SCOTT: Thank you. And, 4 good morning again. 5 WITNESS DaFONTE: Good morning. 6 WITNESS SIMEK: Good morning. 7 BY COMMISSIONER SCOTT: 8 I want to got back to the Price Stabilization --Q. Purchasing Stabilization Plan. So, I just want to get 9 10 a better feel for it. So, you do your RFP, and, as you 11 say, so, the RFP, some bidder says "I'll provide 12 propane at X price." Is there a minimum that they're 13 bidding on? Or, is it just, when you do your open 14 season, so to speak, for customers, and a number of 15 customers sign up for it, what happens happens? Or, is 16 there a minimum amount you have to figure out and guess 17 what's -- who's going to enroll? 18 Α. (DaFonte) We don't have a fixed price option program in 19 It really is a Stabilization Program for all 20 customers that take service --21 Q. Okay. 22 (DaFonte) -- in Keene. So, you don't have to sign up Α. 23 for it. It's just the Company's way of trying to

{DG 16-307} {04-11-16}

minimize the volatility in the propane market.

Q. So, how do you arrive at what percent you're going to do that for, I guess? Right now, it's 65 percent, I notice?

1

2

3

4

5

6

7

8

9

10

11

12

13

14

15

16

17

18

19

20

21

22

23

- (DaFonte) Yes. And that 65 percent has been there for Α. the last two or three years. The volumes in the system, the requirements haven't really changed much over the last couple years. It's, you know, pretty stagnant in terms of growth and in terms of attrition. So, the 65 percent that was agreed on, I assume, by our predecessor company, has remained in place. And it's reasonable insofar as it's about 65 percent, so you would essentially have to have maybe 40 percent or so warmer-than-normal weather, which is, as warm as it was this winter, it still wasn't that warm. So, the volume is low enough so that we will take it, and then it's not -- it's not so low that it doesn't, you know, prevent or mitigate the price volatility. So, it does help with that, and we've seen that over the years, where we've been able to minimize extreme price spikes.
- Q. I understand you don't have a long history at that particular location, perhaps you have data from your predecessor. Do you have -- do you do an analysis of, if you hadn't hedged, what the price would be, if there's a difference, or the advantage or disadvantage

1 for a given year?

- A. (DaFonte) Yes, we do. And that -- we believe we present that every year in the winter cost of gas filing. We look at the comparison of what the locked in price was versus what we would have been able to purchase on the spot market.
- Q. Thank you. You mentioned earlier the issues the air-propane mixture issues with the air compressor.

 Are you seeing any impact on customers based on that?

 Are customers migrating away from propane service because of that?
- A. (DaFonte) We haven't really seen any kind of significant attrition. Our number of customers is still I think approximately the same as it was when we acquired the company. So, we really haven't seen any attrition there.
- Q. And, on Bates 6, on Line 3, you mention a "pipeline rate increase". Can you explain how that relates to propane for me?
- A. (DaFonte) You know, a good majority of the propane is transported up to Selkirk from Texas, Mont Belvieu point in Texas, and that comes up through a pipeline that has a rate structure whereby they can, at times, change the rate. And, so, that rate increase would

{DG 16-307} {04-11-16}

1	simply be passed on to the purchaser of the propane at
2	the Selkirk facility. And, if we buy at Selkirk, which
3	we do at times, then there would we would see a
4	corresponding increase, we would expect to see that.
5	COMMISSIONER SCOTT: Thank you.
6	CHAIRMAN HONIGBERG: Commissioner
7	Bailey?
8	COMMISSIONER BAILEY: No questions.
9	CHAIRMAN HONIGBERG: I have no
10	questions.
11	Mr. Sheehan, do you have any further
12	questions for your witnesses?
13	MR. SHEEHAN: I do not.
14	CHAIRMAN HONIGBERG: All right. There's
15	nothing else we need to do with the witnesses, they are
16	excused, but should probably just stay where they are.
17	We'll strike the ID from Exhibit 1 as a
18	full exhibit.
19	And, if there's nothing else, we'll let
20	you sum up. Mr. Kreis.
21	MR. KREIS: Mr. Chairman, beyond warmly
22	encouraging the Company to make that transition to
23	bills-rendered on a service or, implementing the
24	rate changes on a service-rendered basis the next time

1 we all convene to talk about this, the OCA believes that it is in the public interest for the Commission to 2 3 adopt the proposed cost of gas rates as proposed by the 4 Company. 5 CHAIRMAN HONIGBERG: Ms. Patterson. 6 MS. PATTERSON: Thank you. The Staff 7 supports the Company's proposed cost of gas rate. 8 I would just note that I think that the issue of the bills-rendered versus service-rendered 9 10 issue is a little bit more complicated than just 11 changing the way the Company, through the Keene 12 Division, issues the bills. Staff, when the 13 acquisition occurred, my recollection is that Staff had 14 concerns about shifting the rates and keeping the rates 15 separate. And I believe that, unless and until Keene 16 develops the adequate, if they needed to develop some 17 sort of system or software in order to do it 18 differently, and that it may not be, at this point --19 it would require a lot of discussion and investigation 20 to change the rates and consolidate them. 21 CHAIRMAN HONIGBERG: And it's clearly 22 not before us in this docket, correct? 23 MS. PATTERSON: Yes, it isn't. Thank 24 you.

1	CHAIRMAN HONIGBERG: Mr. Sheehan.
2	MR. SHEEHAN: Thank you. Just to finish
3	that point, the basis for the waiver is that we were
4	prevented from making changes with the Keene system, at
5	least for a time period, until the dust settled. And
6	this would have been a very expensive change, and, as
7	Rorie mentioned, it would be at the cost of the Keene
8	ratepayers. So, it was a partly following the
9	acquisition order not to make changes, and partly, even
10	if we wanted to, it would not be cost-effective this
11	time, until the Keene customers are rolled into the
12	EnergyNorth system. So, that is the basis for the
13	request, and I understand there's no objection.
14	Second, just a quick follow-up on
15	Mr. DaFonte's description of the plans. The High Line
16	is the so-called "high pressure" part of the Keene
17	system, although "high pressure" in Keene is 3.5
18	pounds. And the plan is to
19	CHAIRMAN HONIGBERG: Mr. Sheehan,
20	shouldn't you have asked Mr. DaFonte this,
21	MR. SHEEHAN: Fair enough.
22	CHAIRMAN HONIGBERG: if you wanted to
23	provide this information?
24	MR. SHEEHAN: It's not to provide facts,

1 Commissioner. It's just to say that we are evaluating 2 that, and we expect to make a filing soon. And we're, 3 I guess, sensitizing the Commission and the other 4 parties that we will be asking for fair and quick 5 review, if we hope to get this in for next fall. So, 6 that's all I wanted to say. 7 CHAIRMAN HONIGBERG: And you know you'll get fair review. 8 9 MR. SHEEHAN: I know that. It's the 10 timing issue what this one is coming down to, is really 11 what I wanted to mention. And not that you have 12 control over that, but just to let you know that we're 13 very sensitive to that. 14 CHAIRMAN HONIGBERG: And circling back 15 to the cost of gas filing before us. 16 MR. SHEEHAN: Thank you, and I 17 apologize. We ask that you approve the proposed rates 18 as just and reasonable. They're based on reasonable 19 forecasts and will result in an appropriate cost of gas 20 for Keene for the summer period. Thank you. 21 CHAIRMAN HONIGBERG: Thank you all. 22 will take this under advisement and issue an order as 23 quickly as we can. We are adjourned. 24 (Whereupon the hearing was adjourned at 11:03 a.m.)